

April 20, 2020

The Honorable Jovita Carranza Administrator U.S. Small Business Administration 409 3rd Street, SW Washington, DC 20416

Dear Administrator Carranza:

On behalf of the nonprofit sector, we want to thank you and all SBA employees around the country working overtime to help the nation in a time of unprecedented need. As you know, nonprofits are on the front line in this crisis. Even as this pandemic has shut down vast portions of our economy, our organizations continue to meet a wide range of needs, from providing meals to families, to offering emergency childcare, to even identifying emergency financial support for those who've lost their jobs in recent weeks.

On April 6, acting as a voice for the nonprofit and philanthropic sector, Independent Sector authored an open letter to the U.S. banking industry, urging banks that are participating in the loan assistance Paycheck Protection Program (PPP), created in the CARES Act, to ensure nonprofits have equal access to these loans. There are now more than 440 nonprofit and philanthropic organizations – large and small, and from all over the nation – that have signed that letter to the banking industry.

Today, we write to you to ask for an additional piece of data on SBA loans, which we believe will help uncover solutions to ensure that critical organizations receive the financial support they need to continue helping on the front lines of COVID-19. For many nonprofits with limited banking relationships, this loan application process has been challenging. There is also real concern that charities, particularly those that are led by people of color or serve communities of color, may find themselves shut out of the process to secure financial resources that are critical to their very survival.

Our commitment is to make certain that this does not happen. As we said in our communication to the financial institutions, we stand ready to work in partnership with government and private financial institutions to devise and deploy strategies that ensure all nonprofits that qualify for SBA 7(a) PPP loans are able to receive the resources needed to continue providing critical, life-sustaining services at this time. We look forward to working with policymakers to build upon and improve these lending provisions of the CARES Act in subsequent legislation.

The first step in understanding how to uncover solutions to significant challenges, we believe, is to understand the underlying data.

We absolutely understand, and support, that the first priority of the SBA right now must be to ensure successful implementation of the CARES Act provisions. Nonprofits and small businesses alike are counting on that. We do ask, however, that a subsequent priority is a public and timely release of **data detailing the distribution of these SBA loans, specifically the breakdown between loan awards for nonprofit and for-profit entities**. In addition to our vital role in serving the community, nonprofit and philanthropic organizations employ more than 10

Jeffrey L. Bradach, Chair The Bridgespan Group

Fred Blackwell, *Vice Chai* The San Francisco Foundation

Sonya Campion, Secretary Campion Advocacy Fund

Jennifer Reedy, *Treasurer* Bush Foundation

Sarah Kastellc, At-Large Member National Indian Child Welfare Association

Daniel J. Cardinall, *President and CEO* Independent Sector

Nicole Anderson AT&T Foundation

Antony Chlang Dogwood Health Trust

Jim Clark Boys & Girls Club of America

Marco A. Davis Congressional Hispanic Caucus Institute

Jim Gibbons

Ron Kagan Detroit Zoological Society

Larry Kramer The William and Flora Hewlett Foundation

Janine Lee Southeastern Council of Foundations

Terry Mazany Community Foundation for Greater Atlanta

Michael McAfee PolicyLink

Diane Melley The Philadelphia Foundation

Stacey D. Stewart March of Dimes

Henry Timms Lincoln Center

David Williams Deloitte LLP

The Honorable John W. Gardner (1912-2002) Founding Chair

Brlan O'Connell (1930-2011) Founding President and President Emeritus percent of the private workforce and rank as the third largest employer in the country compared to other industries. With objective data in hand we can then turn our attention to working in partnership with government and industry to build on successes or improve upon shortcomings. The data you collect is key to beginning that process.

We trust you share our commitment to making certain that those whose mission it is to serve the most vulnerable across our nation have equitable access to these vital resources. Independent Sector stands ready as a partner and offers our unique insight into nonprofit and philanthropic needs, so that the SBA can help get loans to those most in need. Working together, we will get this right.

Sincerely,

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Dan Cardinali President and CEO Independent Sector

Co-signing Organizations

501 Commons A Place Called Home Academy Pittsburgh **AchieveMission** Action for Healthy Kids Advancing Community inClusion & Equality on the South Shore **Advancing States** AFARI After-School All-Stars Alachua Conservation Trust Alexandra M. Hunter All Good Work Foundation Alleghenies Unlimited Care Providers Alliance for Strong Families and Communities Amalgamated Bank American Association of Caregiving Youth American Autoimmune Related **Diseases Association** American Indian Child Resource Center Americans for the Arts Arbor Brothers Arch Advisory Group Arcora Foundation Arizona Resin Teaching Services Asian American Arts Alliance

Aspen institute's Nonprofit Data Project Association of Children's Museums Atheist Alliance International Athletics & Beyond Atlanta Fire Rescue Foundation Audubon International Autistic Women and Nonbinary Network Autoimmune Encephalitis Alliance, Inc. Aviva Strategic Advising LLC B D T Housing Services **b7** Properties Ballet Folklorico de Chicago BALORICO Dance Baraga County Community Foundation Barber Shop Barrington Area Development Council Bayer Center for Nonprofit Management Bender JCC of Greater Washington Big Brothers Big Sisters of Island County Big Brothers Big Sisters of Southwest Washington Blue Nose Creative

BluePath Service Dogs BMP Consulting **BoardSource** Boys & Girls Clubs of Chicago Bread of Heaven Nashville Restoration Ministry Bridge the Gap Inc Bridgespan Group Brigadas De Amor Y Enlaces Inc Burlesque Hall of Fame, Inc Burnam | Gray LLC **Cameron Community Ministries Inc** Campbell Culture Coalition Cape Fear Regional Theatre Capital City Village Capital Consulting Finance, LLC Cause Effective Cause Strategy Partners, LLC CCS Fundraising **Cedarmere Foundation** Center City Center for Juvenile Management, Inc Center for the Arts at Kayenta Center for Volunteer & Nonprofit Leadership Center Makor Central Florida Foundation Central MN Arts Board

Chagrin Foundation for Arts & Culture Charity Navigator Charlottesville Abundant Life Ministries Cherished Miracles Learning Center, INC Chicago Cares Chicago Community Trust Chicago Foundation for Women ChickTech Child and Family Resources, Inc. **Child Empowerment International ChildFund International** Children's Funding Project Children's Aid **Christian Ministries** Chuckanut Health Foundation Chugiak-Eagle River Senior Center CJ's Hair and Art Studio Clairvoyancy, LLC Club Z! Tutoring Coalition for Clean Air Coastside Children's Programs College Bound Opportunities Collins Consulting Services, LLC Colors of Hope Common Impact Communication Mark Communities In Schools of Memphis Community Ant-Drug Coalitions of America Community Caregivers of Greater Derry Community Crisis Center Community Foundation for Southwest Washington **Community Partners Community Rebuilds Community Rescue Corp Services Complete College America Congressional Hunger Center Construction for Change Council of Michigan Foundations** Council Of People Organization Inc. **Council On Foundations Couture Cares** Covivi, Inc Creative Edge Consulting Creative Youth Productions Inc.

CSforALL Culture4MyKids Dad's Garage Damion Gosa Memorial Foundation Danspace Project, Inc. **Defense Transport Incorporated Diamond Enterprises Island Gurl** Dat **Disaster Central** Dorothy A. Johnson Center for Philanthropy **Dunamis Community Organization** Earth2 East Bay Center for the Performing Arts East Harlem Block Nursery, Inc. Educational and Treatment Council, Inc. EL Hogar del Nino Enabling Nonprofits **ENNA** Foundation **Enrichment Works** EnventU Equal Hope Esperanza Community Housing Corporation Eugene and Agnes E. Meyer Foundation Evanston Child Development Center Excell Marshall Morris III INC Faith in Action of the River Cities, Inc. Family Counseling Service of Northern Utah Family Promise of Greater Des Moines First Peoples Fund **Fiscal Management Associates** (FMA) FitnessAbility Inc Florida Impact to End Hunger Florida Nonprofit Alliance Florida Professional Theatres Association Forest Preserve Foundation Fort Wayne Trails Inc Free Press Freedom Network USA Friends For Life Friends of Chamber Music Friends of the Children

Friends of the St. Clair River Friends of the Terrain Therapy Garden Project Full Moon Farm, Inc. Fundación Intellectus Fundacion Puertorriqueña Del Riñon, Inc Games for Change, Inc GenesisHOPE Georgia Charitable Care Network Georgia Division of Family and Children Services Germantown Avenue Crisis Ministrv Glendale Arts GLOBAL ADVANCEMENT ORGANIZATION Global Footprint Network Global Youth for Education and Change Grand Vision Foundation Grassroots Ecology Greater Pittsburgh Arts Council Greater Tacoma Community Foundation GreatNonprofits Green's Outreach Services Griffin Museum of Photography GrubStreet Guardian Angels for Soldier's Pet Handweavers Guild of America. Inc. Harold Hunter Foundation Hawaii Community Foundation Healthy Places by Design Heart to Honduras Hearts With A Mission Helping Neighbors-in-Need Outreach Center Hill District Consensus Group **Hispanic Federation** Hmong American Partnership Hollywood Police Activities League Home of the Sparrow Homer and Mildred Scott Foundation Horse Park of New Jersey at Stone Tavern House of Blond Hui O Mana Ka Puuwai Ibero-American Action League **iLEAP**

Independent Transportation Network LehighValley (ITNLehighValley) Infinity Music Studio Institute for Black Charities Institute for Nonprofit Practice Interaction Institute for Social Change Iris Orchestra IRiseUp Irish Fair Islamic Relief USA iThrive Worldwide Jefferson Economic Development Institute Jobs for the Future Johns Hopkins Center for Civil Society Studies Julia A. Purnell Museum Just For Kids KABOOM! Kansas Horse Council Kitsap Community Foundation Kulture Klub Collaborative LAEDC Lavonnes Room Leadership Foundations LeadingAge LEAP Legal Aid at Work Lions Sight & Hearing Foundation Of Southern Ca Literacy Council of Williamson County Little Eagle Child Care Center Local Initiatives Support Corporation LTAC Lyon Investigations, Inc MACLA/Movimiento de Arte y Cultura Latino Americana Madison County Arts Council Maine Association of Nonprofits Maine Philanthropy Center Malta House of Care MARSOC Foundation dba Marine Raider Foundation Mat-Su Health Foundation Mayerson Foundation McGee Consullting McGregor Fund Medical Hair Foundation Medina Foundation

Memphis Challenge Memphis Child Advocacy Center Memphis Leadership Foundation MEND-Meet Each Need with Dianity Mental Health America Mercy Unlimited, Inc. Metro Atlanta Leadership Foundation Mi Escuelita Brooklyn Mile High Short Term **Rehabilitation Therapeutic** Program Military with PTSD Milway Media Minnesota Council of Nonprofits Minority Freedom Community Fund Mississippi Coalition Against **Domestic Violence** Missouri Jobs with Justice Mitchell Prehistoric Indian Village Preservation Society MMP Mobile Arts Council Momentum Nonprofit Partners Monica Maye Consulting Monongahela River Trails Conservancy More Than Words Morino Ventures, LLC Morningstar Urban Development Inc Morogoro Saving the Poor Organization (MOSAPORG) Mozaic Muskegon River Watershed Assembly Naah Illahee Fund Nameless Sound National Academy of Social Insurance National Alopecia Areata Foundation National Association for Interpretation National Association for **Regulatory Administration** (NARA) National Association of Nonprofit **Organizations & Executives** National Human Services Assembly

National Indian Child Welfare Association Native American Rights Fund Native Americans in Philanthropy NCRP Neighbors Who Care New Jersey Association of Mental Health and Addiction Agencies New Mexico Resiliency Alliance New Moms New Profit Nonprofit Betterment Project Nonprofit Enterprise at Work North Shore Horse Rescue and Sanctuary North Side Partnership Project NY writers Coalition **Ocean Blue Project** Off Broadway Theatre Inc. Ohio Association of Nonprofit Organizations OneAmerica Open Books **Operation New Hope Orcas Island Community** Foundation Our Clubhouse **Outreach Mission International** Ow Myeve Productions P.S. ARTS Palmetto Literacy Council Partners In Care Maryland, Inc. PAXy PBTF Peacock Impact Partners Pediatric Dental Initiative of the North Coast, Inc (DBA PDI Surgery Center) Peninsula Family Connections Penn's Village Philanthropy Northwest **Pierce County AIDS Foundation** Pikes Peak Area Agency on Aging Pirates Plunder Entertainment Pittsburgh Chamber of Cooperatives Pittsburgh Community **Reinvestment Group** Polk Bros. Foundation Pollen Population Reference Bureau, Inc. Portland Radio Project Pride Center of the Capital Region Princeton Family YMCA ProInspire **Project Appleseed** Project Hope of NE Allegan Cty. Project On Government Oversight (POGO) Providence ¡CityArts! for Youth Public Matters PUMP **Rayliza Initiatives** RCASA Reaching Our Community Adult Daycare Rebuilding Together North Central Florida Rhode Island Oral Health Foundation Rockford Art Museum Root Cause Rooterville Animal Sanctuary Royal Eagle Leadership & **Economic Empowerment** Foundation Ruth Ellis Center, Inc. **RVC** Seattle **RYSE** Center Sacred Fire Foundation Salem Multicultural Institute Samaritan House San Antonio for Growth on the Eastside (SAGE) Santa Maria Community Services Santa Monica YMCA Satterberg Foundation SBCC Foundation School on Wheels, Inc. Science Playspace Initiative (SPI) Inc. Sealaska Heritage Institute Sequoia Living Serving Seniors Share Our Strength Shepherd's Door Domestic Violence Resource and **Educational Center** Shubh Shlok World's Aid Programs Silver City MainStreet Sinka Global USA Sitka Community Land Trust **Skoll Foundation** Social Innovation Forum Social Venture Partners International

Sociedad Latina SOS Outreach Sound Experience South Asian Network South Suburban PADS South-East Asia Center Southern California Grantmakers Spectrum Nonprofit Services, LLC St. Vincent de Paul of Lane County, Inc. Statewide Capacity Collaborative Stewards of the Coast and Redwoods Strategies for Youth StriveTogether Strycker's Bay Neighborhood Council Stuart's Opera House Stupski Foundation Suburan Sugar Land Women Suicide and Crisis Intervention Service dba Memphis Crisis Center Suite Occasion SVP Seattle Sweet Cheeks Diaper Ministry Sweet Home Gleaners, Inc TADSAW INC tag! Children's Museum Take the Next Step Team Shelter USA, LLC TeQuilla's Twin Towers Mini-Camp, Inc Teranga Biomedical Research and **Training Incorporated** The Simmons Foundation The Art Experience the Boston Foundation The Catastrophic Theatre The Center The Center for Sexual Pleasure and Health The Communications Network The Destiny House The Dibble Institute The Henry Ford The International Wildlife Rehabilitation Council The Nonprofit Alliance The Norcliffe Foundation The Surge Institute The Trevor Project The Waverly Community House

The Women's Advocacy Center The Yunion **Theatre Communications Group** These Numbers Have Faces Third Sector New England Thistle and Bee Enterprises Inc Tipping Point Community TrailTenders Travelers Aid Society of San Diego Trendiluks Trinity Health Foundation of East Tennessee TropicSport Trout Lake Nature Center Tucker Maxon U.S. Dream Academy UCAN of Memphis UnidosUS United Methodist Volunteers in Mission United Way of Dane County United Way of Forsyth County United Way of King County United Way of Southern Cameron County University of Pittsburgh School of Social Work Upaya Social Ventures US Dream Academy USA for UNHCR Utah Nonprofits Association VIANOVA Villa of Hope Village of Golf Manor, Hamilton County, Ohio Vineyard Consulting Volunteer Center of Story County Volunteer New York! Volunteers for Outdoor Colorado Washington Nonprofits Washington Women's Foundation We IMPACT! **WeHOPE** Whidbey Community Foundation Whole Child Strategies, Inc. Without Regrets WJ Consulting Women Empowering Each Other INC Women's Foundation for a Greater Memphis WORK

Work for Good c/o Georgia Center for Nonprofits Work Hard Pittsburgh World access for the blind Yakima Valley Community Foundation Yes She Can YMCA Young Women's Christian Association of Utah Youth At The Center Youth In Action Youth Service America YWCA National Capital Area Zaman International